

Your Get-Ready-for-Support-Raising Plan

You answered God's call to join His work on the most strategic mission field on the planet: the university campus. Not only do you get to serve and make disciples on this incredible mission field, but you also get to raise up people to pray and support university missions! This handy guide is to help you hit the ground running on Day 1.

First, work with your director to determine your start date for support raising. Make sure you take into account any vacation needed or obligations you have. Even if your start date isn't fully nailed down yet, you can approximate it so you can still utilize the timeline. Count backward and fill in the blanks with your dates.

If your Start Date is very soon, you can work with your coach to modify this timeline.

3+ months from Start Date: Month of _____

- Complete the steps to apply for your US Missions account (chialpha.com/join-xa)
- Talk to your family about your calling
- Sign up for Support Raising Training: _____

Before Support Raising Training

- With your director's help:
 - Establish a support raising coach
 - Establish a budget goal and a deadline for raising your support
 - Establish a support raising start date
- Brainstorm 200 names of possible contacts in a spreadsheet (nwx.org/storm)
- Contact 5 people to pray for you as you raise support

Soon After Support Raising Training

- Determine a database to use for your support raising process
- Open your account on the Missions Portal
- Prioritize your contacts High/Med/Low and add them to the database
- Gather phone numbers for High Priority contacts
- Select the first 20 contacts you'll meet with; including your Home Church(es)
- Contact your Home Church pastor to set a date to meet
- Finish and practice your 30-minute presentation with at least 5 people
- Meet with your support coach: talk through your timeline, contacts, and travel
- Develop a prayer card and print (professionally)
- Brainstorm another 50-100 names of possible contacts

A Month from Start Date: _____

- Begin developing a 1-pager to present your ministry
- Write your sample direct message for getting a phone number
- Write your sample pre-call note for less-recent or older contacts
- Write your sample phone script
- Practice 30-minute presentation again with 3 different people
- Gather office materials: stamps, envelopes, paper, thank you notes
- Gather phone numbers for remaining contacts
- Meet with your support coach to practice your presentations & phone call
- Finish and practice 90-second and 5-minute presentations with 3 people

2 weeks from Start Date: _____

- Send pre-call notes for your first 20 contacts, if needed
- Finalize and print your 1-pager (professionally)

Final week from Start Date: _____

- Practice 30-minute presentation with 2 people
- Phone calls to your first 20 contacts to set up appointments
- Practice 90-second & 5-minute with 2 people
- Share prayer needs with your prayer team every week
- Begin communicating regularly with your support coach

Start Date: _____

- Determine your next 20 contacts, gather info, and send pre-call notes
- Continue the note/call/appointment cycle every week!

Summary

- | | | |
|---|--|---|
| <input type="checkbox"/> US Missions account | <input type="checkbox"/> 5 on Prayer team | <input type="checkbox"/> Direct message |
| <input type="checkbox"/> Talk to family | <input type="checkbox"/> Travel plans | <input type="checkbox"/> Pre-call note |
| <input type="checkbox"/> Support Raising Training | <input type="checkbox"/> Home church pastor | <input type="checkbox"/> Phone script |
| <input type="checkbox"/> Find support coach | <input type="checkbox"/> Meet support coach | <input type="checkbox"/> Stationery/stamps |
| <input type="checkbox"/> Budget, deadline, start date | <input type="checkbox"/> Finish & practice 30-min | <input type="checkbox"/> Note to first 20 |
| <input type="checkbox"/> 200 brainstormed names | <input type="checkbox"/> Practice 5-min and 90-sec | <input type="checkbox"/> Call first 20 |
| <input type="checkbox"/> Prioritize High/Med/Low | <input type="checkbox"/> Prayer card | <input type="checkbox"/> Note to next 20 |
| <input type="checkbox"/> Gather phone numbers | <input type="checkbox"/> 1-Pager | <input type="checkbox"/> Appointment cycle! |